

Table 1 Validation survey for the pmax results

	Com pany	Skills	Schedule
Rep Com3	3	Agree	Agree
RepCom10	10	Strongly agree	Agree with reservation
Interviewee1	1	Agree	Strongly agree
Interviewee1	2	Agree	Strongly agree
Interviewee1	3	Agree	Strongly agree
Interviewee1	4	Agree	Strongly agree
Interviewee2	2	Agree	Agree
Interviewee2	3	Agree	Agree
Interviewee2	10	Agree	Agree
Interviewee2	11	Agree	Agree
Interviewee3	2	Agree	Agree
Interviewee3	3	Strongly agree	Strongly agree
Interviewee3	10	Agree	Strongly agree
Interviewee4	2	Strongly Agree	Agree
Interviewee4	3	Strongly Agree	Agree

Table 2. Survey results on important factors not considered by PMAX

	External factors	Extra technical skills	Extra know how skills
Rep Com3	Availability of Projects, Investment feasibility	Handling error and exceptional cases, shipping software code	Realistic team work
RepCom10	Investment feasibility	Specialized product development platforms	Risk assessment
Interviewee 1	Investment feasibility	Engineering tradeoffs	Team work
Interviewee 2	Logistics to run several projects at once, Availability of projects	Shipping real software	Team work
Interviewee 3	Availability of projects	Shipping real software, testing and quality control	Team work
Interviewee 4	Availability of projects, investment feasibility	Testing and quality control, knowledge of specialized development platforms	Team work, client interface

Table 3. Survey results on important factors not considered by PMAX

	External factors	Extra technical skills	Extra know how skills
Rep Com3	Availability of Projects, Investment feasibility	Handling error and exceptional cases, shipping software code	Realistic team work
RepCom10	Investment feasibility	Specialized product development platforms	Risk assessment
Interviewee 1	Investment feasibility	Engineering tradeoffs	Team work
Interviewee 2	Logistics to run several projects at once, Availability of projects	Shipping real software	Team work
Interviewee 3	Availability of projects	Shipping real software, testing and quality control	Team work
Interviewee 4	Availability of projects, investment feasibility	Testing and quality control, knowledge of specialized development platforms	Team work, client interface